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COMPANY PROFILE

HIRE, THRIVE, SUCCEED!

ABOUT US

Prestige offers tailored managed solutions that connect businesses with top-tier remote talent. Our highly skilled professionals are selected through a thorough recruitment process to ensure quality.

With over five years of experience, we've served 20+ clients across, the US, Europe, and Australia. Our services cover all operational needs—HR, payroll, IT, infrastructure, and legal compliance—focusing on customer satisfaction at every step.

At Prestige, compliance and security are priorities. We adhere to local regulations, providing a trusted solution for businesses aiming to scale.

Our standout talent, reliable operations, and customer-first approach differentiate us, helping businesses reach their goals with remote teams.

MISSION, VISION & CORE VALUES

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Mission

To deliver high-quality, efficient, and cost-effective outsourcing solutions that enhance client productivity and profitability.

Vision

To redefine outsourcing and offshoring solutions by sustainable innovation, consistent excellence, and enduring partnerships.

Core Values

Our values of integrity, teamwork, transparency, excellence, empathy, and inclusiveness guide our actions and drive our passion for results. We seek partners who share this commitment in problem-solving and collaboration

TIMELINE

1

2019

Started with a modest office and less than a 100 employees.

2

2020

Onboarded 10 new clients in , adding to an existing strong clientele.

3

2021

Booked $200M for our esteemed clients adding to their overall success.

4

2022

We now have over 130 employees working in house.

5

2023

Achieved an unprecedented milestone by securing $350 million for our clients

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PROBLEM

Offshore clients, engaging remote teams for their projects, encounter numerous challenges that hinder their ability to effectively leverage the benefits of a diversified workforce. These challenges include difficulty in finding qualified professionals, communication barriers, concerns about data security, local laws & regulations, and the management of remote teams. As a result, offshore clients face inefficiencies, delays, compromised project outcomes, and a lack of confidence in the remote team's ability to deliver high-quality work.

SOLUTIONS

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Pool of Talent

We offer a comprehensive remote team matchmaking service, utilizing advanced algorithms and data-driven approaches to connect offshore clients with the most suitable remote professionals based on their specific project requirements, ensuring a perfect match and optimal team composition.

Team Management

We provide ongoing performance monitoring and evaluation services for remote teams, utilizing performance metrics, feedback loops, and periodic assessments. This enables offshore clients to have a clear understanding of team performance, address any issues promptly, and continuously improve the overall quality of work delivered.

Data Security

To address data security concerns, we employ end-to-end encryption protocols for all communication channels and implement strict access controls. Additionally, we conduct regular security audits and assessments to identify and address any vulnerabilities, ensuring the utmost protection of sensitive information for offshore clients.

PROCESS

Effortless Hiring

We handle all hiring and administrative tasks with no upfront costs. You only pay for the employee, at half the cost of an American FTE. Our comprehensive approach ensures you focus on your core business while we manage the rest.

Quick Setup

Within 14 days, we interview and shortlist candidates based on your requirements, ensuring you get the right fit quickly. Our efficient process is designed to meet your needs swiftly and effectively.

Proven Success

With over 5 years in the business and a 100% success rate on Upwork, our track record speaks for itself in delivering top offshore remote resources. We are committed to maintaining high standards and achieving exceptional results.

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HOW WE WORK

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Planning & Budgeting
We collaborate closely with your team to thoroughly understand your specific offshoring needs, ensuring that we align with your business goals and challenges.

01

Building Your Team
Our talent acquisition team scouts for the best talent to ensure your company's success and matches the highest level of performance – just like you'd expect from your employees.

02

Operational Support
We provide you operational support including payroll, IT support, facilities, employee and performance management, etc.

03

AREAS OF EXPERTISE

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IT SERVICES

An offshore IT team that specializes in software development, programming, bug fixes, and database management can enhance your business's digital potential and complement your onshore IT team's capabilities.

Software Developers

Having an offshore development team lets businesses enhance their software solutions without stretching internal resources. Prestige OSS is known for its top-tier software development talent, thanks to its strong technical expertise and collaborative work culture.

CREATIVE ROLES

In today's global business environment, leveraging a digital workforce is essential for competitiveness. Offshore marketing services and creative roles can effectively develop and execute marketing campaigns, covering areas like strategy development, social media management, and graphic design.

CUSTOMER SERVICE

An offshore customer service team allows businesses to deliver excellent care without straining resources. Prestige OSS is known for its top-tier offshore customer service centers, thanks to its service-oriented culture and friendly demeanor.

WHY PRESTIGE?

No Upfront Cost

Unlike other companies, we cover all hiring and admin expenses—pay only for the employee's time.

Reduce Cost

Be more competitive, sustainable, and profitable with 60% labor cost savings.

Increase Quality & Efficiency

Offshoring works! The whole process is easy and effective because of exceptional processes, support, and talent.

Scale Fast

Start with one or more staff and scale quickly to meet demand, without all the overheads.

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WHY PRESTIGE?

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Registered Firm
Adhere to the legal and ethical standards set by the governing bodies

Ensure Quality
We hire and train employees in-house to ensure team quality and performance.

Dedicated Team
Working exclusively for you, our offshore staff enhances focus and productivity.

Internal Assessment
We use an internal process to assess employee performance.

Infrastructure
We manage office space, IT setup, and payroll, letting you focus on your core business.

Employee benefits
We manage health insurance, paid time off, and employee events for full team support

Data Security
We provide an additional layer of security to ensure your data is safe at all times.

Priority Support
We assign dedicated Account Managers to ensure exceptional support and client success.

CLIENT TESTIMONALS

Kegan Blumenthal
General Manager - Developer Tools, API Tools

Prestige has been an invaluable partner in improving our collection and customer retention rates. Their services are of such high quality that they have seamlessly integrated with our office, despite being remote. Their professionalism, attention to detail, and expertise in collection and customer retention strategies have been exceptional. I highly recommend them for their commitment to excellence and customer satisfaction.

April Cheek
Director of Renewals - DevOps

Prestige has always given great prospects for me to interview as potential renewal representatives. I always think "I could choose all of the candidates they presented and be good!" All of the candidates I have hired are very customer focused and have great attention to detail and give 100%. I am so thankful for their service and continued quality of excellence.

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CLIENT TESTIMONALS

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Alan Smith

Chief Information Officer

Working with Prestige OSS has been an absolute game-changer for our software development needs. We hired a team of engineers through them, and the level of expertise, dedication, and professionalism we've experienced is outstanding. The offshore team integrated seamlessly into our operations, delivering high-quality code on time and consistently exceeding expectations. Prestige OSS provided exceptional support throughout, making the whole process smooth and efficient. I highly recommend them for anyone looking to scale their development team with top-notch talent.

Bryan Frankel

Director of Sales

Prestige has been a valued partner for years. They provide quality resources and have become a partner we rely on. The ramp time experienced with other partners is cut in half with Prestige. If you are thinking about using them, don't think, just do it and thank me later.

UPWORK ACTIVITY

100% Job Success

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Hourly rates

$5.00 - $100.00

Total earned

$3M+

Total hours

444,144
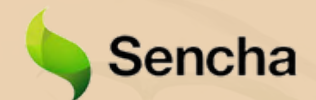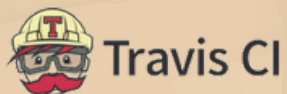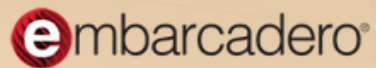
Total jobs

110

100% Job Success

ork activity ?

Upwork Agency Link 1

Upwork Agency Link 2

OUR CLIENTELE

OUR CULTURE

CASE STUDIES

CASE STUDY: EMBARCADERO

- Embarcadero faced stagnant revenue growth despite offering quality development tools.

- Small team of two representatives struggled to cover multiple regions, missing opportunities.

- Lack of segmentation by geographic region caused communication barriers and unmet market-specific needs.

ANALYSIS

- Embarcadero's revenues had flatlined due to pipeline issues.

- Prestige identified the core issue: the absence of a well-equipped renewal team.

- Prestige provided a tailored solution focusing on regional segmentation.

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embarcadero®

SOLUTION: EMBARCADERO

- Prestige implemented a region-specific retention strategy with dedicated representatives for each region.

- External KPIs were introduced to measure performance across territories

- Cultural training improved communication and regional adaptation, boosting engagement.

RESULTS

- 25% improvement in retention rates within six months.

- 15% increase in overall revenue.

- Workforce expansion: 4 additional reps for US, 3 for EMEA, 5 for reseller team, and 1 data analyst.

- 20% increase in team productivity due to training and KPI tracking.

CASE STUDY: ULTRAEDIT

- UltraEdit operated with one representative handling multiple roles (sales, data collection) post-acquisition.

- Bottlenecks in data management and sales processes led to inefficiency, missed opportunities, and potential revenue loss.

- Single-rep setup limited scalability and was unsustainable for long-term growth.

ANALYSIS

- Workload overload caused delays in data cleanup and sales efficiency.

- Lack of team capacity hindered scaling operations and meeting market demands.

- Inefficient sales operations and inadequate data management practices highlighted the need for team expansion.

UE UltraEdit

SOLUTION: ULTRAEDIT

- Prestige Offshore Staffing Solutions recommended adding 3 more representatives, bringing the total to 4.

- Improved workload distribution and reduced strain on individuals.

- Introduced structured data management practices with regular cleanup and updates.

- Trained team on Salesforce (SFDC) best practices for efficient system use.

- Implemented external KPIs to evaluate representative performance and align with UltraEdit's objectives.

RESULTS

- 25% improvement in workload distribution, increasing overall productivity.

- 40% boost in SFDC data accuracy, enhancing decision-making.

- 30% improvement in system efficiency due to SFDC best practices training.

- 20% increase in goal achievement consistency through the use of external KPIs.

UE UltraEdit

CASE STUDY: MMU

- MMU, a growing US software company, struggled with scaling due to a shortage of skilled software engineers.

- Delayed project deadlines, missed opportunities, and rising operational costs impacted their ability to innovate.

- Difficulty attracting top-tier local talent led to hiring delays and stagnant revenue.

ANALYSIS

- Rapid growth led to a bottleneck as the in-house team couldn't handle the increased workload.

- Slow hiring cycles and unmet client demands resulted in missed project deadlines and stagnated revenue.

- Prestige OSS identified the core issue: MMU couldn't scale its engineering capacity fast enough.

MMU

SOLUTION: MMU

- Prestige OSS provided a remote team of skilled software engineers f, proficient in needed programming languages.

- Remote engineers integrated into MMU's teams, collaborating across time zones for seamless workflow.

- Cultural training improved communication and minimized friction between US-based and remote teams.

- Clear KPIs were established to monitor progress, ensuring accountability and data-driven insights.

RESULTS

- 35% increase in productivity within six months.

- 20% reduction in time-to-market, enabling faster product launches.

- 50% decrease in hiring costs due to cost-effective staffing.

- MMU expanded their remote team to six engineers, improving competitiveness with better timelines and reduced costs.

MMU

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